



# MICHAEL JOHN JENNER

## PRACTICAL WORK EXPERIENCE



### SUMMARY :

#### LOCATION:

Merbein, VIC, Australia, 3505

#### DATE OF BIRTH:

19th of November 1971.

#### SUMMARY:

10 year with Schlumberger in the areas of:

Field Service  
ESP Design  
Manufacturing  
Management

### COUNTRIES WORKED:

Australia  
Brunei  
Bahrain  
Egypt  
Indonesia  
Iran  
Kuwait  
Oman  
Pakistan  
Papua New Guinea  
Philippines  
Qatar  
Saudi Arabia  
Singapore  
Thailand  
United Arab Emirates  
United States of America  
Yemen

### TERTIARY EDUCATION:

Bachelor of Engineering  
(Mechanical)  
University of Ballarat.

1990 to 1994

#### FINAL YEAR UNITS:

Engineering Management, Machines,  
Environmental Principles, Tribology,  
Experimental Stress Analysis,  
Refrigeration.

#### MAJOR PROJECT & THESIS:

Three Dimensional Modelling of  
Complex Machine Parts (Solid  
Modelling of Spur and Helical  
Gears)

**Position :** Independent ESP Consultant

**Company :** ESP Expert (Tuxedo Holdings)

**Location :** International – based in Australia

**Duration :** June 2007 to present.

**Description :** Consulting in the areas of ESP field service (both training and technical expertise), Manufacturing Audits (TPI for QA reviews), ESP design and trouble shooting.

**Position :** ARM-AL Operation Manager

**Company :** Schlumberger

**Location :** Al-Khobar, Saudi Arabia

**Duration :** January 2006 to April 2007.

**Description :** As the Arabian regional operation manager I was responsible for the artificial lift division in Saudi Arabia, Neutral Zone, Bahrain & Pakistan. I managed QHSE, Accounting, Legal, Recruiting, Contracts, Sales & Markets and field operation teams for the artificial lift division. I also represented the artificial lift division as part of Schlumberger's regional senior management team delivering in excess of US\$1+ billion per annum.



**Position :** General Manager

**Company :** Reda Ras Al Khaimah Ltd

**Location :** Ras Al Khaimah, UAE

**Duration :** November 2003 to January 2006.

**Description :** Reda Ras Al Khaimah is a joint venture supplying technical support and repair services for artificial lifting systems in the oil fields across the Middle East. Reporting to both the Schlumberger Middle East and Asia artificial lift business development manager and the Reda Ras Al Khaimah Ltd board of directors, I was solely responsible for all aspects of the operation and fully accountable for the joint ventures financial performance. Upon taking on the position, my team re-established our old customer base and opened new markets with a cost competitive product. Within the first twelve months of my appointment the joint venture experienced a 260% increase in activity with substantial increases in revenue, head count and profitability. With forecasted continual growth and market expansion, capital works was implemented to improve capacity, quality, cycle time, and overall productivity.



**Position :** Senior Application Engineer

**Company :** Schlumberger, Artificial Lift

**Location :** Duri, Sumatra, Indonesia.

**Duration :** October 2001 to Nov 2003

**Description:** At Schlumberger, in Samatra, I was responsible for the management of the Caltex Vendor Stocking Project. This position was predominately focused on securing tenders for artificial lifts and all other related sales activities. In my two years appointment, work with a small team of 6 direct reports, we recorded revenue for product sales and service just short of US\$50 million. The biggest contract secured was a 2 year contract extension for a vendor-stocking program, that was direct awarded, with an estimated contract value, at the time, of US\$20 million. During this time we also experienced the introduction of a less expensive competitor to our market but were able to successfully maintain our 80% market share, and protect our exceptional margins, through product differentiation and exceptional customer service.



**TRAINING COURSES:**

QHSE for Managers  
QHSE for Leaders  
POWER Messaging  
S1 – Sales  
OFS4 – Finance  
Basic Completions  
REDA Application Engineer  
REDA Field Engineer  
REDA Variable Speed Drive  
Huet Survival  
Edward de Bono’s Six Hats

**MEMBERSHIPS:**

Institution of Engineers, Australia.  
Society of Petroleum Engineers

**REFEREES:**

Gordon Kappelhoff  
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Ringwood East, VIC, 3135  
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Senior Consultant  
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Senior Design Engineer  
Hendrickson Asia Pacific  
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**OTHER INFORMATION:**

Hold Victoria Drives Licence  
Hold Indonesia Drives Licence  
Hold UAE Drives Licence  
Hold Saudi Arabia Drives Licence

**INTERESTS:**



**FISHING**

“Trying to land an elusive Black Marlin off Phuket Thailand”



**AUSTRALIAN RULES FOOTBALL**

“Last Team Photo”



**WINE**

“Family Vineyard in Mildura”



**RUGBY**

“Dubai 7’s Tournament”

**Position :** Application Engineer  
**Company :** Schlumberger, Artificial Lift  
**Location :** Perth, WA, Australia.  
**Duration :** January 2000 to October 2001  
**Description :** Reporting in to the Australian Operation Manager this position oversaw all artificial lift activities for WA and PNG. As the Schlumberger / Artificial Lift focal point for the Apache-Stag project I was responsible for coordinating and overseeing all activities relating to the project. During my time in Perth I successfully negotiated a 5-year contract extension for the Apache Stag Project, with an estimated value of US\$20 million and recorded recorded product sales and services of US\$5 million for the 18 months.



**Position:** Field Service Engineer  
**Company:** Reda Pumps Ltd.  
**Location:** International Division  
**Duration:** April 1997 to January 2000  
**Description:** This position primarily involved trouble-shooting the installation and commission of onshore, and offshore, submersible pumping systems. As part of the international division the position required strong communication skills, dedication, self-reliance and flexibility because it often required operating in foreign remote locations with individuals from various religious, ethnic, and cultural backgrounds.



**Position:** Mechanical (Project) Engineer  
**Company:** Onga Pumps Pty Ltd.  
**Location:** Melbourne, Victoria, Australia.  
**Duration:** September 1995 to April 1997  
**Description:** As a Project Engineer for the Research and Development team, I was responsible for the coordination of new product development, from the design stage through to production. (Conceptual Designs, Prototype Development, Governing Body’s Approval, CAD Component Design, Component Production, Assembly Procedures, Test Fixtures).



**Position :** Mechanical Engineer  
**Company :** Southcorp Wines Pty Ltd.  
**Location :** Mildura, Victoria, Australia  
**Duration :** January 1995 to September 1995  
**Description :** This position required working with outside contractors and internal departments to assist with capital works for the expansion of storage facilities and maintenance of the crusher and fermentation equipment. I also worked on procedure development to reduce bottling line downtime, and completed technical drawings using CAD systems.

